

**DATE:** May 7, 2020  
**TO:** 911 Emergency Response Advisory Committee  
**FROM:** Lisa Rose-Brown, Sparks Police Department, Police Services Manager, 775-353-2304 lrosebrown@cityofsparks.us  
**THROUGH:** Pete Krall, Chief of Police  
**SUBJECT:** PRIMARY PSAP (Public Safety Answering Point), SPARKS EMERGENCY COMMUNICATIONS REMOTE RADIO WORK STATIONS for [For possible action] – A review, discussion and possible action to approve, deny or otherwise modify a request to fund the costs associated with purchasing four (4) remote Harris radio workstation licenses and required operational accessories for a cost not to exceed \$20,500.

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**SUMMARY:** PRIMARY PSAP (Public Safety Answering Point), SPARKS EMERGENCY COMMUNICATIONS REMOTE RADIO WORK STATIONS for [For possible action] – A review, discussion and possible action to approve, deny or otherwise modify a request to fund the costs associated with purchasing four (4) remote Harris radio workstation licenses and required operational accessories for a cost not to exceed \$20,500.

**NRS APPLICABLE:**  
NRS 244A.7645 provides approval of costs associated with maintenance, upgrade, and replacement of equipment necessary for the operation of the enhanced telephone system.

**STAKEHOLDER REVIEW(s)**  
Stakeholder is primary PSAP's, Sparks Emergency Communications.

**PREVIOUS ACTION & BACKGROUND**  
Washoe County Regional 911 Emergency Response Advisory Committee 5 Year Master Plan stated “A Regional PSAP backup plan should be revisited. The plan should include procedures, technology, and adequate facilities. It should include a backup site design that provides geographic and technical resiliency.” Purchasing remote radio workstations would allow Sparks PSAP to continue operations from remote locations if the Regional Emergency Communications Center were not able to accommodate Sparks staff during an abandonment.

**FISCAL IMPACT**  
The Enhanced 911 Fund is a special revenue fund which receives revenue pursuant to NRS 244A.7643 in the form of telephone surcharges collected to support the emergency reporting system.

**RECOMMENDATION**

It is recommended that the E911 Emergency Response Advisory Committee approve the request to fund the costs associated with purchasing four (4) remote Harris radio workstation licenses and required operational accessories, for a cost not to exceed \$20,500.

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**POSSIBLE MOTION**

Move to approve the recommendation that the E911 Emergency Response Advisory Committee approve the request to fund the costs associated with purchasing four (4) remote Harris radio workstation licenses and required operational accessories, for a cost not to exceed \$20,500.



L3Harris Technologies, Inc.  
Public Safety and Professional Communications  
221 Jefferson Ridge Parkway  
Lynchburg, Virginia 24501  
Phone: 1-800-368-3277  
Fax: 321-409-4393

Quote Name: Sparks PD\_Remote Dispatch\_MBP 20746\_042420

Lisa Rose-Brown  
City of Sparks  
775-353-2304  
[rosebrown@cityofsparks.us](mailto:rosebrown@cityofsparks.us)

Date: 4/24/2020  
Sales POC: Amy Higgins  
Sr. Specialist, Sales  
775-200-6498  
[Amy.Higgins@L3Harris](mailto:Amy.Higgins@L3Harris)  
Quote by: K.Martin  
CRM #

Item	Part Number	Description	Qty	List Price	MBP Price	Extended Sale Price
10	CM-022218-AES102	Software,VIP App w/AES Encry	4	\$ 8,560.00	\$ 3,500.00	\$ 14,000.00
20	CM-022218-001101	License,Vocoder	8	\$ 100.00	Included	Included
30	NS-SG2C	LICENSE,CONSOLE TALKPATH	28	\$ 250.00	Included	Included
Shipping Estimate						\$ 15.87

Lead time is subject to material availability at time of order

Total Sale Price \$ 14,015.87

#### Terms and Conditions:

- Acceptance of this quote in the form of an order released to Harris constitutes acceptance of L3Harris Technologies Standard Terms of Sale, unless otherwise agreed to by both parties or noted by contract reference herein. The most current version of L3Harris Technologies Standard Terms and Conditions of Sale (available at <http://www.pspc.harris.com/Service/CustomerService.asp>) are incorporated herein by reference and apply unless a superseding overriding agreement exists between the two companies.
- This document contains L3Harris Technologies proprietary information. All information provided shall not be disclosed nor duplicated for any purpose other than to evaluate this proposal. No further disclosure, reproduction, or use of any part thereof may be made except with L3Harris Technologies' prior written approval.
- Pricing does not include installation, programming, taxes (if applicable), or shipping (if applicable), unless otherwise noted. These items may be waived based on the terms and conditions which are applicable to this quote (Items 1 and/or 7) and could be subject to change.
- Pricing valid 30 days from quotation date unless otherwise noted.
- Please note that due to transportation regulations all Li-Ion batteries can take up to twelve (12) weeks for delivery. For specifics, please reference the IATA regulations, which may be found online at: <http://www.iata.org/lithiumbatteries>
- These items/technical data are controlled by the United States government and cannot be exported from the United States or shared with a Foreign National without prior approval from the United States government. Delivery is dependent on receipt of an export license, when applicable.
- Please reference MBP# 20746; PO must be received prior to close of business on May 29, 2020.**
- Storing battery packs is not recommended because the chemicals in the battery degrade over time and this affects the functionality of the battery. Batteries that have been stored for longer than their warranty period (12 months) may become non-functional and will not be covered under L3Harris battery warranty.

#### Purchase Order requirements:

Purchase Order issued to L3Harris Technologies - PSPC - 221 Jefferson Ridge Parkway - Lynchburg, VA 24501

The Purchase Order should include the following references:

Quote Name, Contract, and/or MBP# reference (as noted in #7 above if applicable), and CRM# listed on quote, if applicable.

All orders must contain valid model number, quantity, and price for each item

Frequencies must be supplied with order if applicable

Requested Delivery Date; If related to Grant Funding, important to provide Grant name, Agency, deadline and product receipt deadline, when applicable.

Shipping will default to Best Way, 5 day ground, unless otherwise specific. Special shipping/delivery instructions (ex. Delivery lift gate required?) must be noted if applicable. Non Standard packing will be billed to the customer.

Bill to and Ship to addresses must be included. If account number is available, please provide. If you have not ordered from Harris (or an authorized Harris dealer) before, please provide contact information to enable account setup.

Harris DUNS#: 101474992; Cage Code: 1PNR4; Tax ID 34-0276860.



L3Harris Technologies, Inc.  
Public Safety and Professional Communications  
221 Jefferson Ridge Parkway  
Lynchburg, Virginia 24501  
Phone: 1-800-368-3277  
Fax: 321-409-4393

**Quote Name: Sparks PD\_Remote Dispatch Accessories\_MBP 19829\_042320**

Lisa Rose-Brown  
City of Sparks  
775-353-2304  
[lorosebrown@cityofsparks.us](mailto:lorosebrown@cityofsparks.us)

Date: 4/23/2020  
Sales POC: Amy Higgins  
Sr. Specialist, Sales  
775-200-6498  
[Amy.Higgins@L3Harris.com](mailto:Amy.Higgins@L3Harris.com)  
Quote by: K.Martin  
CRM #

Item	Part Number	Description	Qty	List Price	Discount	NSRS Contract Price	Extended Sale Price
10	CA-103335-001	CABLE,MIC/FOOTSWITCH TO CPU	4	\$ 495.00	26.0%	\$ 366.30	\$ 1,465.20
20	CM-022218-000504	Module,C3IO	4	\$ 470.00	26.0%	\$ 347.80	\$ 1,391.20
30	2C-CM22218-0600	Footswitch,Single	4	\$ 255.00	26.0%	\$ 188.70	\$ 754.80
40	CM-022218-000706	CABLE,VIP ONBOARD SPEAKER "Y"	4	\$ 18.00	26.0%	\$ 13.32	\$ 53.28
<b>Headset Options</b>							
50	CM-022218-300USB	Adapter,USB to H-Series Headset	4	\$ 355.00	26.0%	\$ 262.70	\$ 1,050.80
60	2C-CM22218-0300	Headset,Ear Bud Style	4	\$ 280.00	26.0%	\$ 207.20	\$ 828.80
70	2C-CM22218-0305	HEADSET,OVER-THE HEAD SOLID BOOM	4	\$ 280.00	26.0%	\$ 207.20	\$ 828.80
Shipping Estimate							\$ 32.40
Lead time is subject to material availability at time of order						<b>Total Sale Price</b>	<b>\$ 6,405.28</b>

**Terms and Conditions:**

- The terms and conditions are governed by the System Purchase Agreement between L3Harris Technologies and Washoe County dated 9/27/2018. Please reference MBP #19829.  
Storing battery packs is not recommended because the chemicals in the battery degrade over time and this affects the functionality of the battery.
- Batteries that have been stored for longer than their warranty period (12 months) may become non-functional and will not be covered under L3Harris battery warranty.

**Purchase Order requirements:**

Purchase Order issued to L3Harris Technologies - PSPC - 221 Jefferson Ridge Parkway - Lynchburg, VA 24501

The Purchase Order should include the following references:

Quote Name, Contract, and/or MBP# reference (as noted in #7 above if applicable), and CRM# listed on quote, if applicable.

All orders must contain valid model number, quantity, and price for each item

Frequencies must be supplied with order if applicable

Requested Delivery Date; If related to Grant Funding, important to provide Grant name, Agency, deadline and product receipt deadline, when applicable.

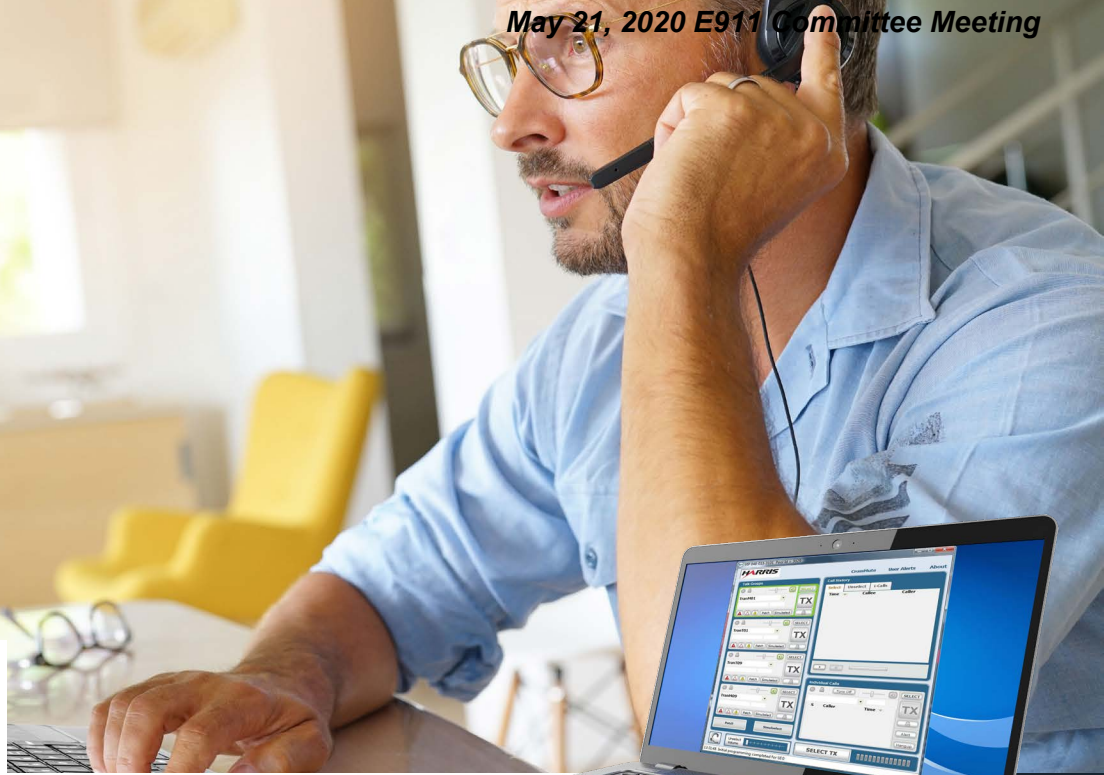
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Bill to and Ship to addresses must be included. If account number is available, please provide. If you have not ordered from Harris (or an authorized Harris dealer) before, please provide contact information to enable account setup.

Harris DUNS#: 101474992; Cage Code: 1PNR4; Tax ID 34-0276860.



**L3HARRIS**<sup>TM</sup>  
FAST. FORWARD.



## DISPATCH SOLUTION THAT MOVES WITH YOUR TEAM

As the public health crisis grows, First Responders and public service providers have been thrown into uncharted territory. Dispatchers are now faced with managing an unprecedented volume of calls. An added concern is the possible exposure to health threats that could impact their ability to perform this vital role.

### We're Here to Help

Now your dispatchers can work remotely anywhere, anytime with our V<sup>IP</sup> Dispatch Console. All it takes is a quick Windows®-based application installation and activation on your VIDA® system.

### Powerful, Secure Solution for Remote Dispatch

- > No extra equipment required, runs on standard PC or desktop computers
- > Allows dispatchers to monitor up to 4 talk groups
- > Operates on a secure, flexible IP network
- > Supports multiple vocoders, VIDA P25 and OpenSky® systems

### This affordable, single license offer includes:

- > Software-only V<sup>IP</sup> Dispatch Console application with AES encryption
- > ADPCM, AMBE® and IMBE™ vocoder support
- > Seven console talkpaths

**Thank you!**  
L3Harris wants to support you during this challenging time by offering our V<sup>IP</sup> Remote Dispatch System at substantial savings\*

**TO GET STARTED**  
Contact your L3Harris representative today

**FOR MORE INFORMATION**  
[L3Harris.com/ResponderSupport](https://www.l3harris.com/ResponderSupport)

\*See Terms and Conditions on back

## Minimum System Requirements

1. This promotion requires the VIDA system to have a virtual private network (VPN) setup on the network to support remote connectivity as well as sufficient network bandwidth to provide optimal audio quality for the remote consoles. Technical specifications and bandwidth calculations are available upon request.
2. The V<sup>IP</sup> software application requires a Windows® 10, Windows 8 or Windows 7 operating system, preferably a Windows 10 operating system. The V<sup>IP</sup> software application is supported on VIDA systems with a System Release (SR) software level of SR10 or PR9.

## Terms and Conditions

1. Purchase Orders for this promotion must reference MBP 20746 and must be received prior to close of business on May 29, 2020.
2. This promotion does not apply to the prices for additional software licenses and accessories beyond the software quantities for one console position as set forth above.
3. Engineering and field services (including, without limitation, system setup services) are not included in this promotional pricing and must be purchased separately if desired.
4. L3Harris standard terms and conditions apply to equipment and software purchased unless another customer-specific existing contract applies.
5. This promotion cannot be combined with any other promotions, special offers or special pricing agreements.
6. Stocking orders are not eligible for this promotion.
7. All transactions are subject to L3Harris validation and audit (including, without limitation, validation reviews to confirm orders are not stocking orders). L3Harris reserves the right to audit and disqualify the special pricing offered in this promotion if a transaction does not comply with the promotion rules and requirements.

### Non-Export Controlled Information

L3Harris Technologies is an agile global aerospace and defense technology innovator, delivering end-to-end solutions that meet customers' mission-critical needs. The company provides advanced defense and commercial technologies across air, land, sea, space and cyber domains.



# SFM

## V<sup>IP</sup> CONSOLE PROMOTION – REMOTE DISPATCHING

To: ☒ Direct Sales    ☐ NA Indirect Sales (Channel Partners)  
☐ Canadian Sales    ☐ NA Regional Centers of Excellence  
☒ Federal Sales

Number: 019

Date: 04.10.20

From: Kofi Appiah, Product Manager

### 1.0 Overview

The current worldwide public health challenge has put local governments and first responders in uncharted territory and difficult times. In light of this, L3Harris Technologies' Public Safety and Professional Communications (PSPC) business unit would like to assist our existing customer base by activating remote dispatch capabilities on their VIDA systems. This V<sup>IP</sup> dispatch console promotional offer enables a customer's radio system dispatchers to operate remotely away from the dispatch center. The L3Harris V<sup>IP</sup> dispatch console is a proven software application that allows dispatchers to work remotely and monitor up to 4 talkgroups on a computer running a Windows® operating system. See further details below.

### 2.0 V<sup>IP</sup> Dispatch Console Offer

Customers who want to enable their dispatchers to work remotely from their homes or elsewhere can purchase a **software-only V<sup>IP</sup> dispatch console** at **\$3,500 USD** per console position including required licenses. This is a substantial discount since a software-only V<sup>IP</sup> dispatch console is normally priced at \$10,510 USD or more per console. Part numbers and associated quantities qualifying for this offer are listed in the table below. The software-only V<sup>IP</sup> dispatch console package includes the necessary licenses to use three vocoders (ADPCM, AMBE® and IMBE™), AES encryption, and manage seven talkpaths.

Part Number	Description	Quantity
CM-022218-AES102	SOFTWARE, VIP APP W/AES ENCRY	1
CM-022218-001101	LICENSE, VOCODER	2
NS-SG2C	LICENSE, CONSOLE TALKPATH	7

### 3.0 Minimum System Requirements

1. This promotion requires the VIDA system to have a virtual private network (VPN) setup on the network to support remote connectivity as well as sufficient network bandwidth to provide optimal audio quality for the remote consoles. Technical specifications and bandwidth calculations are available upon request.
2. The V<sup>IP</sup> software application requires a Windows® 10, Windows 8 or Windows 7 operating system, preferably a Windows 10 operating system. The V<sup>IP</sup> software application is supported on VIDA systems with a System Release (SR) software level of SR10 or PR9.



## 4.0 Terms and Conditions

1. Purchase Orders for this promotion must reference MBP 20746 and must be received prior to close of business on May 29, 2020.
2. This promotion does not apply to the prices for additional software licenses and accessories beyond the software quantities for one console position set forth in the table above.
3. Engineering and field services (including, without limitation, system setup services) are not included in this promotional pricing and must be purchased separately if desired.
4. L3Harris standard terms and conditions apply to equipment and software purchased unless another customer-specific existing contract applies.
5. This promotion cannot be combined with any other promotions, special offers or special pricing agreements.
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## 5.0 Contact Information

For order inquiries and questions regarding this Sales Force Mailing, please contact L3Harris Customer Care.

### North America

+1 800 368-3277

[pspc\\_custfocus@l3harris.com](mailto:pspc_custfocus@l3harris.com)

[www.harris.com/solution/pspc-customer-service](http://www.harris.com/solution/pspc-customer-service)

### International

+1 434 385-2857

[pspc\\_intcustfocus@l3harris.com](mailto:pspc_intcustfocus@l3harris.com)

[www.harris.com/solution/pspc-customer-service](http://www.harris.com/solution/pspc-customer-service)